

GUIMARÃES · PORTUGAL

# ANOS YEARS 100 years of history, of an infinite thread that keeps moving, that transforms itself, that reinvents itself and brands generations.



# WHO WE ARE

SAMPEDRO is a 100% Portuguese family company, with a solid reputation both nationally and internationally, hiring more than 160 qualified workers, making a difference by the quality and design of its pieces and by the technological innovation of the production system. The SAMPEDRO brand is a guarantee for the customer of a thorough choice in the selection and use of the best raw materials, of permanent monitoring and strict quality control in all stages of production, until final delivery.

SAMPEDRO designs, produces and sells all types of textiles for bedding, tableware and bathroom, properly established in the hospitality sector, providing customers with an all-encompassing and cross-sectional service. The company's relationship with the customer is one of our main competitive advantages.

The entire production process: conception and development, preparing, bleaching, dyeing, printing, finishing, sewing and packaging, and delivery to the end customer is carried out at SAMPEDRO's facilities. The company produces all kinds of plain fabrics, Dobby and Jacquard weaves, in any colour, white or yarn-dyed. SAMPEDRO develops products with differentiated compositions and designs, guaranteeing its resistance to heavy use and the toughest washing tests.



## **SME EXCELLENCE**

As a result of its performance and higher risk profile, SAMPEDRO has been awarded since 2008 onwards with the SME Leader profile and repeatedly distinguished with the SME Excellence Award.

### **MISSION**

We aim to be a partner to our customers by standing with them throughout their processes of change, adding value to each business, always focusing on their satisfaction.

Create items that break with the status quo in an innovative and transformative way.

To become part of an ethical, sustainable and ecologically efficient textile industry.

### VISION

To contribute as a transforming vessel to our world, creating a positive impact on society. To believe in the company as a force for a better world. To adopt a new way of conducting business, where the goal is not solely based on economic benefit.

The main problem of our era is connected with the sustainable use of resources. Traditional economy brought about an amazing increase in the quality of life, but it also became part of the problem.

People and the planet are first. We aim to put creativity, innovation, technology and the strength of the entrepreneurial initiative at the service of a prosperous and sustainable world. We believe in the positive spiral that generates change.

### **OUR VALUES**

INNOVATION: Constant commitment to quality and continuous improvement of products and services to satisfy consumers.

SOUNDNESS AND INTEGRITY: Whatever the market, challenges or obstacles, our ethics are non-negotiablel. SUSTAINABILITY: Adoption of conduct and production policies that respect the planet and the people, protecting the company's sustainability.

# WHAT WE DO

The company excels by covering the whole range in bedding, ranging from plain fabrics to dobbies, jacquards, prints, yarn-dyeds and bedspreads on different qualities and compositions. We also develop table linen and bath towels, offering our customers a wide range of products from the same manufacturer. This can be achieved with very competitive MOQ's, being our main focus to provide high-end products and collections.

# HOW WE DO IT

SAMPEDRO's production process is semi-vertical, which means that the company has practically all production sectors with the exception of spinning and some finishing services, such as carding. The production cycle extends over 9 production sections, with 60 looms and encompassing physical and chemical tests of yarns and fabrics. All of this condensed into an industrial park with 29,042 m<sup>2</sup>.

### **GET TO KNOW ALL OUR PROCESS**



▶ DESIGN OFFICE – The great adventure that is the SAMPEDRO production process begins here, at the Design Office. In this office, all articles begin as small embryos, idealized and developed by our team of designers and technicians. This is where the present and the future get together in an attempt to constantly update and anticipate future trends. Each design for prints and Jacquards, colours and finishes does not exist on its own: it follows a purpose, it craves a solution. SAMPEDRO cannot be contained within these four walls, it seeks the impossible: a new design, a special thread, a colour never dyed before, a new touch, a different wash, a new mixture of fabrics, an uninterrupted and healthy state of dissatisfaction, always aiming higher and better. This office is equipped with one of the most sophisticated creative software.



**WEAVING PREPARATION** – This is the section where the warps are manufactured. Later, after the weaving process, they will become fabrics. It is equipped with 1 Karlmayer sectional warper, 1 Benninguer direct warper and 1 Karlmayer sizing machine.



**WEAVING** – This is where the fabric is produced. Located in a unit built from scratch for this sole purpose, this section includes a park of 60 machines spread over 25 jacquard looms and 35 dobby looms. It is equipped with an online system for production control and monitoring that allows to control, in real time, the section's performance.

RAW INSPECTION – This weaving support section allows the detection of possible defects at an early stage of the production process, thus making it possible to correct them on the loom. At this stage, the verification is performed manually.



**BLEACHING AND DYEING** – Section equipped with a set of machines that allow great flexibility of pre-treatment and dyeing processes and operations. We have the capacity to carry out yarn dyeing in crossed coils, terry and fabrics in exhaustion or semi-continuous processes. We are equipped with an Osthoff singeing machine, a Benninguer washing machine, a Benninguer mercerizing machine and a Kusters dyeing foulard; we also own four Thies different capacity jets and four Thies autoclaves. We also have 3 Norfil Jiggers.





**PRINTING** – In order to provide customers with a wide variety of designs, SAMPEDRO is equipped with a 320 cm wide Reggiani rotary printing machine, with a Pirovano printing colour kitchen and a 320 cm wide 32 head Reggiani digital printing machine and an Arioli vaporizer.



FINISHING – Here we provide fabrics with the necessary functional finishes to achieve the custumer's requirements. These finishes are achieved via different chemical or physical processes. We have two stenters: one 10-chamber Monfort and one 8-chamber Babcock, for drying, chemical finishing, thermosetting, and dimensional stabilization. We also own a Cibitex Sanfor for dimensional stabilization of the fabric, which provides a more relaxed look and better hand feeling to the fabrics; we use a Pentek Tumbler to improve the touch and volume of the terry, which improves the touch and gives a more voluminous and relaxed aspect to the fabric; we also own a Kleinewefers Calender that provides an improvement of the touch and shine via a mechanical process.





**CUT AND SEWING** – Essentially, SAMPEDRO carries out cutting operations for subsequent fabrication. We have five cutting and spreading machines, three automatic machines of the brands Magetron, Gerber and Caron Lion, and two manual machines. The sewing machine park allows the production of samples and small orders. After fabrication, all garments are inspected before packing.



**QUALITY DEPARTMENT** – The Quality Department aims to ensure and monitor compliance with the policies and objectives defined by the organization; monitor, guarantee and ensure the conformity of the products in accordance with the custumers' requirements.

SAMPEDRO is certified with the Quality Management System according to ISO 9001:2015, Oeko-tex 100 and SMETA standards. We are members of the BCI (Better Cotton Initiative).













